

## INDICATIONS OF GENERAL ACTIVITY IN BUSINESS

### Mercantile Reports Show That Country Trade Is Extensive Except in the Southwest.

New York, June 24.—Reports to the International Mercantile agency from commercial centers throughout the United States indicate greater activity in general business, especially in the southwest. This applies to most branches of dry goods, at good demand for men's apparel in lightweight garments. Wholesale houses in the Chicago district report heavy buying for fall delivery with clothing, dry goods and shoes in best demand. Advices to that center from tributary points suggest fair interior trade and promising outlook for the future. These conditions are modified, of course, by disturbance in certain centers where jobbers announce a falling off as compared with last year's orders. The volume of business at the north and northwest is materially below 1903. Here, as elsewhere, the approach of a presidential election, with the feeling that general trade had slackened have been effective in restricting operations in various industries.

With the general hopeful feeling about the crops, distribution of merchandise has been expedited and sentiment materially improved. Collections are still slow and in the neighborhood of Baltimore show a falling off for the week. In Pennsylvania the same tendency has been felt. St. Louis territory shows up well with active dry goods trade and heavy orders for fall deliveries. Boots and shoes

are also in demand with best qualities selling well. A large business has been done in hats, and millinery during the week.

The labor situation is decidedly better. The tie-up on the great lakes, which has been so long a disastrous hindrance is at an end, and from now on the industries that suffered most from the blockade are likely to be unusually active. There is already a great rush of work at the docks, and while it may not be possible to make good the losses sustained, the net result of the strike may average a smaller falling off in total volume of business done than was first feared. The striking machinists are still out at Chicago, but the lockout in the shoe industry is still over. Business continues dull throughout New England with little change from last week. Shoe manufacturers are receiving fair orders for spring goods, but most branches of dry goods are very quiet.

Revel of investment buying of bonds has been the feature of chief significance at New York. Investors in all parts of the country have sent in orders for high class securities and the demand has been sufficiently broad to justify the belief that with the release of the July dividend fund next week a great deal of surplus capital will be permanently invested. This week's demand for bonds at New York has been chiefly for the four per cent issue is selling around par.

#### WILL REDUCE FORCE.

Military to Be Taken Away From the Cripple Creek District.

Denver, June 24.—The News today says:

After a lengthy conference, between Acting General Haggott and Adjutant General Bell, a reduction of the military force in the Cripple Creek district and a change in the disposition of the remaining forces has been determined upon.

There is no prospect of martial law being declared off or that the military will be wholly withdrawn in the immediate future, said the general.

"The step we are taking must not be construed to mean such withdrawal. Martial law and the soldiers are here to stay indefinitely. We simply have the situation so in hand as to be able to rearrange the forces to advantage."

#### Indian Educators.

St. Louis, June 24.—A congress of Indian educators will be held at the exposition from June 27 to July 1. An invitation has been extended to all those interested in Indian education to be present, and a large attendance is expected.

Among those who have been invited to make addresses are Dr. J. T. Doyle of Washington, D. C.; W. S. Jackson, University of Chicago; Dr. Alvin Pabst of Leipzig, Germany; G. Stanley Hall, president of Clark university, Worcester, Mass., and Miss Emily S. Cook of Washington, D. C.

#### Will Study Russian History.

New York, June 24.—In following a policy adopted during the Boxer troubles in China, when a department of Chinese was established, Columbia university has announced that next fall a lectureship in Russian history will be started under the auspices of the faculty of political science. The first incumbent of the new chair will be Dr. Vladimir Simkhovitch, who has been the supervisor of the department of serials in the university library.

#### A Queer Question.

Professor Leopold Barisen is in charge of the great X-ray machine in the Educational building at the St. Louis fair, and, naturally, in this position, he is called upon to answer innumerable strange questions.

Professor Barisen recounted the other afternoon the odd queries about X rays that some boys had put to him in the morning.

"I was rather in the position," he said, "of a Harvard instructor who was lecturing on oxygen."

"Oxygen," the instructor said, "is essential to all animal existence; there could be no life without it; and yet, strange to say, it was discovered only a century ago."

"What did they do, then," a student asked, "before it was discovered, sir?"

#### MR. HEARST'S BATTLE CRY.

Would Make Anti-Trust Campaign if He Is Nominated.

The following editorial from the San Francisco Examiner will give people an accurate line on the democratic battle-cry should W. R. Hearst be nominated at St. Louis:

The New York Tribune, usually a careful newspaper, takes liberty with the truth in asserting that Representative Hearst is a party to the reputed "Gorman-Guffey-Tammany combination" in the interest of Senator Gorman as a presidential aspirant, and that there are "daily increasing indications that Hearst and Gorman will have an understanding at St. Louis."

Mr. Hearst has the highest respect for Senator Gorman as an able public man. He recognizes that the Maryland statesman enjoys the confidence and support of an important proportion of the democratic party, especially in the south.

But Mr. Hearst has not entered into man of the kind stated or any other arrangement. The Tribune can get confirmation of this, if it wishes, by applying to Senator Gorman himself.

Nor has Mr. Hearst made arrangements, or combinations, or bargains, with any of the other gentlemen spoken of for the presidency.

Mr. Hearst is not playing "practical" politics. He has gone before the democracy of the United States as a candidate for the presidential nomination because he believes in certain principles and policies for which he thinks the democratic party should stand at this juncture in the nation's affairs. As he said in a recent interview:

"I do not regard the presidency as an end, but as an opportunity. I would not deem it worth while merely to be pointed out as the man who is president, but I would give all I possess to be pointed out as the man who, when president, stopped the trusts from robbing the people."

Mr. Hearst hopes that the St. Louis platform will take no backward step, but declare with all possible frankness and strength for a progressive democracy which will make war in behalf of the whole people upon the special interests that own the republican party, possess the government and use it for their private profit.

Mr. Hearst will appear at the convention as a representative of the democracy which upholds the rights of the American people as against the privileges of the few who despoil them and debase the country's politics and government in the way of business.

"This," as he has already said, "is not to be taken as meaning that I feel that I am the only candidate who can properly present this issue. I have no doubt that there are thousands, if not hundreds of thousands of Democrats throughout the country who might represent this issue and appeal to the people as its exponent as well as I

can hope to do, but it does mean that the central point and principal purpose of my candidacy has been to crystallize this issue so that it will be neither overlooked nor neglected."

For free deliberation at the St. Louis convention, the adoption of an honest and progressive, and therefore genuinely conservative platform, and for Democratic success at the polls, Mr. Hearst will work with Senator Gorman and all other democrats.

#### THE FINE ART OF KEEPING SWEET.

To keep sweet amid a hundred and one distractions and irritations, not to go to pieces over trifles, and when heavy loads and big problems come still to be serene and sunny—this is the finest of fine arts. Do we give half enough attention to its cultivation? Don't we think that it is a good deal more important to make a lot of money, to get on in our profession, to succeed in politics, to acquire social position, to write a book? All excellent things in their way, but to accomplish them at the sacrifice of one's sweetness of spirit is, after all, not the best thing in life.

Really, now, how can any one do more good than by keeping sweet? You don't have to cross the ocean or wait until next week to begin. You don't have to acquire a college education first. You can start this morning to practice the art. You are working in the midst of people who constantly rue your temper? Well, then, if you can keep sweet you will be a marked man and a mighty influential one, too, in that office or in that factory. You, a father, are rounding the corner at night after an exceptionally aggravating day in business, but there looms in sight your home—a haven of refuge. How are you going to carry yourself for the next 12 or 15 hours there? You may not carry home much money in your pocket, you may be dreading the strain that awaits you tomorrow with the opening of a new business day, but this much you can carry home—a sweet spirit. You can grit your teeth and say, "Come what will, I will be kind and decent to my own."

Sweetness does not mean absence of strength. It is out from the strong maple that the sugary sap trickles in spring days. Indeed, sweetness is a component element of all strong natures. President Elliot of Harvard university is a shining example of this. He has had more than his ordinary share of fighting to do. He has been misunderstood and misrepresented, but his urbanity has been unflinching, his plain and gentle way of stating unpopular truths, of championing unpopular positions, has had much to do with converting people to his way of thinking. Sweetness of spirit does not mean namby-pamby-ness; it is the velvet glove under which is the iron hand. It is a kind of buffer which strong natures interpose between themselves and the world's hardness.

"Keeping sweet? Why, that is easy enough," says one. One. Just try it on, then, friend, for half a day.

#### Uriu the Christian.

A Boston man, a graduate of Annapolis, recalling his cadet days, says that among the most interesting of his classmates were admiral Uriu and the late Philo McGiffin the only Christian in the naval academy. On Uriu's urgency McGiffin attended the Young Men's Christian Association services and the odd couple, the little Jap and the big Yankee, became inseparable chums. The destinies of the two were widely different. McGiffin fought for China in the war of ten years ago and probably against Uriu. McGiffin's life closed in madness and he died self-slain. Uriu has mounted to the highest honors of his profession.

#### Will Meet Cut Rate.

New York, June 24.—All the steamship lines have announced they will meet the Cunard cut in steamer rates on steamers bound from this place with a reduction of \$10 for certain steamers sailing to Mediterranean ports. This brings the steamer rate to Naples down to \$20.

#### GREAT TOBACCO EXHIBITS.

Several States Make Artistic Display of the Seductive Weed.

St. Louis, June 21.—Tobacco plays its part at the world's fair, the several tobacco exhibits being the most complete and comprehensive ever seen at any fair. In the center of the Tennessee exhibit is a model tobacco barn, filled with leaf tobacco hanging up to cure. Surrounding the barn are numerous glass cases filled with tobacco, the three distinctive Tennessee varieties being shown. They are the East Tennessee light, or home-trade tobacco; the Middle Tennessee dark, or export types, and the West Tennessee brown. There are some cases of fine Burleys and other choice tobaccos, and

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a private exhibit of tobacco for the African and West Indian trade, also a special display of Montgomery county fine tobaccos.

The tobacco exhibit is surrounded with large columns veneered with tobacco and connected by ropes of twisted tobacco, decorated with large tassels of tobacco. Every column is surmounted by an urn of tobacco containing a tobacco plant. On every column appears the word "Tennessee," and every one is artistically decorated with tobacco in twists, plugs and various shapes. The work was done by J. C. Kendrick, who for the past 20 years has been president of the Clarksville (Tenn.) Tobacco Board of Trade.

Next to Tennessee's pretty display of tobacco is the Connecticut exhibit, consisting of a large glass case filled with Havana seed leaf, canvas cured Sumatra leaf, and cigar fillers and wrappers.

Virginia's tobacco exhibit is guarded by Pocahontas, who in a statue draped with tobacco leaves stands upon a high pedestal of tobacco. Her scant clothing is of tobacco, her moccasins are of tobacco and tobacco is found in many glass cases around her. The columns of tobacco, connected by tobacco ropes, extend along the entire exhibit, connecting these three states with Kentucky, whose tobacco exhibit consists of many cases of leaf tobacco, presses full of leaf, stacks of plug in boxes and models of tobacco warehouses, drying houses, presses, etc., and a field of tobacco.

The entire display is both instructive and attractive and shows world's fair visitors how the seductive weed is cultivated, cured and marketed.

#### Snow in Montana.

Butte, Mont., June 24.—An intermittent snowstorm has been raging in this city since 8 o'clock last night. The mountains are covered with a coating of white, though in the valleys the snow is melting about as fast as it falls. The temperature ranged during the night between 30 and 40 degrees above zero.

While the storm appears to be general throughout the state it is not thought the stock interests will suffer, though some damage may result to the crops and early fruit.

#### Prognostication.

"Yes, we found the baby playing with a volume of verse."

"Indeed? He will probably turn out to be a poet."

"But he tore the verse up and tossed them out of the window."

"Did, eh? Well, that shows he's going to be an editor."—Nashville American.

The only direct route to the St. Louis world's fair and the East is via the O. R. & N. and Union Pacific. The following rates apply from Astoria:

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For further particulars, call on or address G. W. ROBERTS, Agent O. R. & N. Co., Astoria.

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7.00 p.m.	depot for Astoria	9.40 p.m.
Leave	ASTORIA	Arrive
7.45 a.m.	for Portland and way points	11.30 a.m.
6.10 p.m.		10.00 p.m.

Leave	ASTORIA	Arrive
11.35 a.m.	for Seaside direct	5.20 p.m.
Leave	ASTORIA	Arrive
8.15 a.m.	for Warrenton, Hammond, Ft. Stevens, Seaside	10.45 a.m.
5.50 p.m.		7.40 a.m.
Leave	SEASIDE	Arrive
4.30 p.m.	for Astoria direct	12.30 p.m.
Leave	SEASIDE	Arrive
6.15 a.m.	for Warrenton Ft. Stevens, Hammond, Astoria	9.25 a.m.
10.30 a.m.		7.20 p.m.

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St. Paul Fast Mail 7:45 p. m. via Spokane	Walla Walla, Lewiston, Spokane, Minneapolis, St. Paul, Duluth, Milwaukee, Chicago, and East	8:00 p.m.

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